

MANUFACTURING EXTENSION PARTNERSHIP

Success Stories from the Field

Evans Evco Company

Missouri Enterprise

ISO Registration Helps Evans/Evco Company Retain, Increase Sales

Client Profile:

Evans/Evco Corporation was founded in 1930 as a supplier of industrial paper, office supply and packaging materials. The company provides pressure sensitive tapes, industrial packaging products, and adhesives for bonding, gasketing, vibration control, masking and surface protection for the aerospace, automotive, printing, transportation, food and drug, distribution and electronics industries. Evans/Evco employs 35 people at its facility in Kansas City, Missouri.

Situation:

Evans/Evco needed to become registered to the ISO 9001: 2000/AS9100 B standards in order to retain a large customer and to expand into markets where registration is a prerequisite for consideration. The company contacted the Missouri Enterprise, a NIST MEP network affiliate, for assistance.

Solution:

Missouri Enterprise performed a gap analysis to determine the current state of the Evans/Evco's Quality Management System (QMS) and developed a series of recommendations for action. These recommendations, which the company accepted, were the basis for simplifying and streamlining their QMS documentation and processes, as well as for overview training for key employees. Missouri Enterprise helped Evans/Evco organize and execute its management review, provided the necessary internal auditor training, and assisted in final preparations for the company's registration audit. The audit was successful, and the company was recommended for its ISO 9001:2000/AS9100 B registration.

Results:

- * Achieved AS9100 certification.
- * Increased/retained sales of \$3.8 million.
- * Realized \$490,000 in cost savings.
- * Increased investments by \$95,000.

Testimonial:

"Missouri Enterprise did an outstanding job of working with us throughout the AS9100 registration process. They were very sensitive to our schedule and respected the fact that the tight schedule put a lot of pressure on our normal business activities. Thank you for the good work and consideration."

Steven K. Shockey, President